

Lee Jay Berman

Training Bio



Lee Jay Berman brings unmatched experience to his work as a trainer, lecturer and keynote speaker on topics relating to mediation, conflict resolution, and negotiation. Lee Jay is the founder and President of the American Institute of Mediation, leaving his position as Director of Pepperdine Law School's "*Mediating the Litigated Case*" program after seven years to launch this forward-thinking institution offering "World Class Training for the Complete Mediator". The AIM Institute quickly rose to national prominence as the place where leading mediators turn to continue their learning and career development.

With over 26 years of experience as a commercial mediator, and over 2,400 mediations under his belt, Lee Jay brings the successes and failures from his work in the trenches into the classroom to share with his audiences. Lee Jay is on the elite Master Mediator panel for employment matters with the American Arbitration Association, a national panelist on AAA's commercial and construction panels, a Distinguished Fellow with the International Academy of Mediators, a Charter Diplomat and national advisory board member with the National Association of Distinguished Neutrals, and a Dispute Resolution Expert with the United Nations Development Programme. California's Daily Journal twice named him a "Top Neutral", the Southern California Mediation Association gave him the Lowry Award for educating members of the profession. The National Academy of Distinguished Neutrals awarded him "Distinguished Neutral of the Year – for Excellence in Mediation and ADR Training" in 2017. He has also been named "Mediator of the Year 2019" by Corporate Insider Magazine, "Leading Conflict Resolution: Training Provider of the Year 2018" by Acquisition International Magazine, "Most Outstanding Mediator and Executive Coach 2018" by Acquisition International Magazine, and "Excellence in Mediation Services 2018" by Corporate Insider Magazine. He has been given several other awards and named to many other national panels of distinguished neutrals.

Nationally, Lee Jay chaired the ABA Dispute Resolution Section's Training Committee for four years, developing a national database of trainers and programs, and delivering training programs to support up-and-coming mediation marketplaces. He has trained for state bar ADR sections and statewide mediation organizations in 19 states, and has taught lawyers, judges, business leaders and governmental agencies all over the country. As a consultant, independently and with the Harvard and Pepperdine faculties, Lee Jay has taught conflict resolution, negotiation and client development skills to business leaders, client service professionals, and insurance claims professionals in 20 states and in Europe and the Middle East.

Internationally, Lee Jay has trained in Amsterdam, Dubai, New Delhi, New Zealand and throughout Australia, and has had groups flown in to train with him from Croatia and Jordan. His work with the Delhi High Court included helping to write the Delhi High Court's Mediation Rule of Law, which was later adopted by the Indian Supreme Court, and designing the Tiz Hizari Court's Mediation Center.

In addition to Pepperdine, Lee Jay has also trained and lectured at Bond University, University of Texas - Austin, Southern Methodist University, University of California –

Santa Barbara, Southwestern Law School, Cal-State Northridge, Ventura College of Law, Lipscomb University, and Faulkner University.

He has been a conflict analyst on the KTLA 5 Morning News in Los Angeles, and he has published dozens of articles on Mediation and negotiation. He is a popular and motivating speaker on topics including negotiation, conflict resolution, ADR and ADR Ethics. He co-hosted a radio talk show on conflict resolution called *Talk It Over* and authors the popular blog *Eye On Conflict*. The ABA will be publishing two of his books in 2020.

For more information, please visit **www.LeeJayBerman.com**.